

**HARSHADA MAHALE**  
**Analyst | Pharma Pricing & Reimbursement**  
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**2+ years** of experience in market research in Healthcare and Life Sciences. Leveraging expertise and knowledge to support execution of projects and team development. Comfortable with ambiguity and a fast-paced, dynamic work environment. Skilled in (multi) project management, understanding the objectives, defining goals and milestones, updating key stakeholders, and ensuring quality of output

### Organizational Details

#### Alliance life Sciences Consulting Group

Alliance Life Sciences is a leading global market research firm with impactful, wide-ranging business analytics and IT services. The company is catering to multitude of clients across four different verticals such as pharmaceutical, medical devices, payer provider, and OTC and animal health.

### Work Experience

#### Designation- Healthcare Analyst

March'15 – Till Date

#### Responsibilities:-

- Collection, analysis and presentation of **competitive pricing data for pharmaceutical products**
- Expertise in analyzing wide range of pharmaceutical product portfolio such as Oncology, Diabetology, Cardiology, Ophthalmology and Dermatology in terms of their **pricing, reimbursement ,cost of the treatment and indication** among others
- Collecting information via extensive **secondary research** drawing out conclusions and analysis from it for the consulting projects.
- Delivering below reports on monthly basis,
  - ✓ **Price Comparison Report**
  - ✓ **Pricing and Reimbursement Change Analysis**
- Working within a team of data analysts to analyze, review, update, edit, clean, translate and ensure accuracy of client deliverables
- Delivering the data to the clients on internal developed tool
- Handling client queries under the guidance of senior analysts
- Handling Market assessment project, taking care of **pricing, reimbursement rules & regulations.**

- Perform research to track legislation changes i.e. wholesale margin, pharmacy margin & reduced vat rate on medicine for markets over the globe
- Tracking of recent news feed and updates in **pricing, drug launch, drug indication, legislative changes** in healthcare reform and other industry updates
- Overall team co-ordination with trainee analysts, associates, and team leads/manager
- Simultaneous handling of more than two projects
- Responsible for quality check of final deliverables and work done by trainee analysts
- Direct communication with clients regarding specific client requirement, timely updates and feedback of project
- Handling the ad hoc requests.

## Organizational Details

### Omics Group International

OMICS International is a common platform of Open Access Publications and worldwide international science conferences and events. The company hosts over 700 leading-edge peer-reviewed Open Access Journals and organizes over 1000+ International Conferences annually across the globe.

## Work Experience

### Designation- Management Trainee

May'14 – March'15

#### Responsibilities:-

- Effectively communicating with renowned scientists, corporate officials and high cadre educationalists across the globe via mails, telephone, and e faxes
- Dealing with the finance related issues in the publishing sector such as publication fee, reprints fee, etc.
- Performs handling of journals publishing in various life sciences, engineering and management sectors all over the globe
- Presentations and meetings with the company officials

## Complementary Skills

- Microsoft Word, Microsoft Excel, and Microsoft PowerPoint

## Internship Project

May'13 – July'13

### Designation- Intern

**Project Title:** "A Perception Study of Oncologists on Oxaliplatin in 220mg and Ready to use injectables"

### Objectives:

- To determine the market size for Oxaliplatin in 220mg for treatment of colorectal cancer, Lung cancer and Breast cancer.
- To determine the market need for ready to use injection over lyophilized powder for injection.
- To understand the clinical positioning of the Oxaliplatin and ready to use injections in the mind of Oncologist.

## Academic Credentials

Examination	Institution	University / Board	Year	Percentage
MBA(Biotechnology)	PUMBA	PUNE	2014	68%
BSC Biotechnology	K .T.H.M.College, Nashik	PUNE	2012	59.68%
HSC	K .T.H.M.College, Nashik	NASHIK	2009	65.86%
SSC	K.R.T. High School, Vani	NASHIK	2007	77.81%

## Personal Information

**Name** : Harshada Mahale                      **Gender** : Female  
**Date of Birth** : 6<sup>th</sup> June 1992                      **Location** : Pune  
**Languages Known** : English, Marathi and Hindi

I hereby declare that all the statements made in this CV are true to the best of my knowledge and belief.

(Harshada Mahale)